



CENTRAL MEDICAL SERVICES SOCIETY
Ministry of Health & Family Welfare
(Autonomous Body under MoHFW, Govt. of India)
2nd Floor, Vishwa Yuwak Kendra, Pandit Uma Shankar Dikshit Road,
Chanakyapuri, New Delhi-110021 PHONE -:011-21410905/6, Fax -:011-21410849

Date: - 27/06/2024

**Minutes of Pre-bid Meeting
For Procurement of Bivalent- RDT (Malaria) for NCVBDC
GeM Bid No.: GEM/2024/B/5015677 Dated 05/06/2024
Pre-bid Meeting held on 10/06/2024 at 11:00 AM**

1. Following officials were present during the Pre-bid meeting: -
 - (i) Dr. Pranab Jyoti Bhuyan, Additional Director (NCVBDC) - on Zoom
 - (ii) Dr. Rinku Sharma, Joint Director (NCVBDC) - on Zoom
 - (iii) Mr. D Mohapatra, GM (Finance), CMSS
 - (iv) Ms. Pramod B Somnath, GM (Procurement), CMSS
 - (v) Mr. Lava Mishra, AGM (Procurement), CMSS
 - (vi) Ms. Akanksha Jain, AGM (QA), CMSS
 - (vii) Ms. Neetu, Manager (Procurement), CMSS
2. Following representative from prospective bidder was present during the Pre-bid meeting: -

Sr. No.	Name of Representative	Name of Bidder
1.	Mr. Rohit	M/s Meril Diagnostics Pvt Ltd
2.	Mr. Gaurav Aggarwal	M/s Meril Diagnostics Pvt Ltd
3.	Aash Md.	M/s Q Line Biotech Pvt Ltd
4.	M. Govind Khatri	M/s Q Line Biotech Pvt Ltd
5.	Mr. Rajesh Verma	M/s Medsource Ozone Biomedicals Pvt Ltd
6.	Mr. Shashi Bhushan	M/s Bio Lab Diagnostics Pvt Ltd

3. Queries from following prospective bidders were received via email: -

Sr. No.	Name of the bidders	
1	M/s Lord's Mark Industries Ltd	M/s Arkray Healthcare Pvt Ltd
2	M/s Q Line Biotech Pvt Ltd	M/s Alpine Biomedicals Pvt Ltd
3	M/s Avantor Performance Materials India Pvt Ltd	

4. Points raised by representative of prospective bidder was discussed. After due consideration of the queries, the Response/Amendments are enclosed.

Sd/-
GM (Procurement)

Annexure-A

Pre-bid queries raised by the prospective bidder & Response/ Amendments by CMSS

Sr. No.	As per tender Description	Tender Clause No. & Page No.	Bidder's Representation	Response/ Amendments
1.	Tenderer must submit Market Standing Certificate issued by the Licensing Authority, as a Manufacturer of the item quoted, for at least last two financial years i.e. 2021-22 and 2022-23 OR 2022-23 and 2023-24. However, this would not apply to products which have been licensed by licensing authority less than two years ago.	Section-IV (d) & Pg No. 53	<p>Lord's Mark Industries Limited is a 25 years old diversified manufacturer of Paper Products, LED, Solar Products.</p> <p>We are a recent indigenous manufacturer of diagnostics products aligned with Make In India vision of Government of India having State-of-the-art manufacturing facility based out of Mumbai catering to domestic as well as export markets.</p> <p>We embarked on our journey in the IVD sector during Covid-19 pandemic crisis, demonstrating our commitment to supporting this crucial industry during challenging times.</p> <p>We acknowledge the requirement of Market Standing Certificate for the last two years, we humbly request relaxation in this criteria for one year as a new Indian manufacturer based out of India to support local manufacturers.</p> <p>This being single largest tender of Govt. of India for rapid test kits it will act as a boon for local manufacturer like us.</p> <p>Manufacturing and Market Standing Certificate / Market Standing Certificate issued by the Licensing Authority as a manufacturer for each item quoted for the last 2 years instead of three years.</p>	<p>Clarified as:</p> <p>Kindly follow the tender terms & conditions.</p>
2.	Tenderer must submit Non-Conviction Certificate issued by the Licensing Authority certifying that the tenderer has not been convicted for the last two financial years i.e. 2021-22 and 2022-23 OR 2022-23 and 2023-24.	Section-IV (e) & Pg No. 53	<p>We would request you to accept non-conviction certificate issued in last one year i.e. 2023-24.</p> <p>Non-Conviction Certificate issued by the Licensing Authority certifying that the firm/company has not been convicted and the products quoted have not been cancelled during last two years instead of three years.</p>	<p>Clarified as:</p> <p>Kindly follow the tender terms & conditions.</p>
3.	The tenderer must have supplied at		The tenderer must have <u>manufacture or supplied at least 20% of quoted quantity</u> of the same or similar item during the last two	<p>Clarified as:</p> <p>Kindly follow the tender</p>

<p>least 40% of quoted quantity of the same or similar item during the last two financial years. In support of above, the tenderer shall submit details of past purchase orders executed by them along with the copy of GST invoice and E-way bill against the proof of execution of order for every submitted Purchase Order. If GST invoice is not applicable for any Purchase Order, the affidavit to that effect on stamp paper of Rs. 100/- should be submitted. For the supply of export, bidder should submit the copy of invoice, bill of lading/airway bill/any other document issued by custom authority against the proof of execution of order for every submitted Purchase Order. The details shall be duly certified by the practicing Chartered Accountant in the</p>	<p>Section-IV (f) & Pg No. 54</p>	<p>financial years. In support of above, the tenderer shall submit details of past purchase orders executed by them along with the copy of GST invoice and E-way bill against the proof of execution of order for every submitted Purchase Order. If GST invoice is not applicable for any Purchase Order, the affidavit to that effect on stamp paper of Rs. 100/- should be submitted. For the supply of export, bidder should submit the copy of invoice, bill of lading/airway bill/any other document issued by custom authority against the proof of execution of order for every submitted Purchase Order. The details shall be duly certified by the practicing Chartered Accountant in the form 4.1. The certifying Chartered Accountant must indicate the details along with its UDIN.</p> <p><u>Note: Similar item means any type of Rapid Test Kits, i.e. HIV, HBsAg, HCV, Syphilis, Dengue, Malaria etc.</u></p> <p><u>Justification:</u></p> <p>The existing criteria of bidder's experience shall limit the participation, as over the last two to three years many new manufacturers are introduced in the market who are providing good quality IVD diagnostics kits including Rapid and Elisa kits.</p> <p>For such manufactures, it would be challenging to prove supply of 40% of the quoted quantity (minimum 50%) of same or similar diagnostic tests for any kit of NCVBDC, therefore to ensure good competition and wider participation, the existing clause should be amended as requested.</p> <p>We hereby request you to please consider Similar item means quoted product/ any kit of NCVBDC/ Any Rapid kit like HIV, HBV, HCV Rapid Test Kit.</p> <p><u>Justification:</u></p> <p>Any rapid kit will help to allow wider participation.</p> <p>We would like to submit that test like Covid-19 Antigen Test, Dengue, HIV, HBV, HCV Rapid Test Kit and Syphilis/TP Rapid test also developed on the same principal and come under Class C and D like Bivalent test as per MDR (critical products). Hence, we request you to kindly consider Covid-19 Antigen Test, Dengue, HIV, HBV, HCV Rapid Test Kit and</p>	<p>terms & conditions.</p>
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	<p>form 4.1. The certifying Chartered Accountant must indicate the details along with its UDIN.</p> <p>Note: Similar item means quoted product/ any kit of NCVBDC</p>		<p>Syphilis/TP in the category of similar products and amend the specifications with "</p> <p>Similar Items here relate to the following: - Similar item means quoted / Any Bivalent, Dengue, HIV, HBV, HCV, Covid-19 and Syphilis/TP Rapid Test Kit (Based on same principle).</p> <p>Or Request you to give relaxation for experience of 25% instead of 40% to MSE companies. So that new companies like us can participate and supply product to your esteemed organization.</p>	
4.	<p>Reports of proven performance of the offered product in conditions similar to Indian field conditions (room temperature up to 45°C) with certification of no adverse report for the offered product from the end users during the last five years must be submitted with the bid.</p>	<p>Section VI -Point G (iii) & Pg No. 60</p>	<p>Reports of proven performance of the offered product in conditions similar to Indian field conditions (room temperature up to 45°C) with certification of no adverse report for the offered product from the end users during three years out of last five years must be submitted with the bid.</p> <p>Justification: As discussed above, this clause shall be challenging for most of the new manufacturers who have launched their product in last two to three years, They will not be able to provide performance reports.</p> <p>Therefore, to allow good participation by the quality manufacturer who are providing similar diagnostic tests kits for various complicated diseases and thus it would bring competitive prices in the tender.</p>	<p>Clarified as: Kindly follow the tender terms & conditions.</p>
5.	<p>The bidder must submit scientific study report of product testing at designated ICMR laboratory in support of their claim of performance of the offered product, mentioning the panel detection score, false positivity rate, invalid rate, ease of use, thermal stability data etc.</p>	<p>Section VI -Point G (ii) & Pg No. 60</p>	<p>The bidder must submit scientific study report of product testing at designated ICMR laboratory in support of their claim of performance of the offered product, mentioning the panel detection score, false positivity rate, invalid rate, ease of use.</p> <p>Justification: We would like to request for acceptance of our existing evaluation reports from NIMR (a body of ICMR) which states about the performance of our product. However, thermal stability data etc is not usually done as per Indian guidelines.</p> <p>For thermal stability data, Inhouse accelerated Stability report should be considered.</p> <p>So, request you to consider Existing ICMR (NIMR) evaluation Report along with Inhouse accelerated Stability report as quality criteria.</p>	<p>Clarified as: As per the current evaluation process, ICMR-NIMR is providing the report based on sensitivity and specificity.</p> <p>However as mentioned by the bidder the in-house report of thermos stability may be considered.</p>

<p>6.</p>	<p>Each kit should be hermetically sealed in non-permeable pouch and should have moisture absorbent material. 10 such test cards (cassette), or lesser quantity as required by the Programme should be packed in a box containing the reagents and the test plates. Adequate literature detailing the test kit components, principle, methodologies and validity criteria as specified under 'RDT performance criteria' should be provided in the kit inserts with the test kits.</p> <p>Storage conditions, expiry dates and limitations of test should be provided. The small box should be packed in bigger cardboard carton containing 10 such small boxes. The carton should be sealed with a sealing tape.</p>	<p>Section VI -Point B & Pg No. 59</p>	<p>Each kit should be hermetically sealed in non-permeable pouch and should have moisture absorbent material. <u>25/50 such test cards (cassette), or lesser quantity</u> as required by the Programme should be packed in a box containing the reagents and the test plates. Adequate literature detailing the test kit components, principle, methodologies and validity criteria as specified under 'RDT performance criteria' should be provided in the kit inserts with the test kits.</p> <p>Storage conditions, expiry dates and limitations of test should be provided. The small box should be packed in bigger cardboard carton containing 10 such small boxes. The carton should be sealed with a sealing tape.</p> <p><u>The large carton (containing 10 small boxes) and small box (containing 25/50 tests).</u></p> <p><u>Justification:</u></p> <p>The most commonly available standard pack sizes of rapid tests as per current market scenario is either 25 tests or 50 tests. Most of the popular reputed manufacturers launch their product in standard Pack Size.</p> <p>Hence it should be amended as suggested.</p>	<p>Clarified as:</p> <p>Kindly follow the tender terms & conditions.</p>
<p>7.</p>	<p>Each lot of RDT should be tested at a designated ICMR laboratory at the time of delivery. Only those lots with PASS report will</p>	<p>Section VI -Point A & Pg No. 58</p>	<p>Each lot of RDT should be tested by <u>In House Testing Laboratory</u> at the time of delivery. Only those lots with <u>COA report</u> will be accepted for delivery.</p> <p><u>Justification:</u></p>	<p>Clarified as:</p> <p>Kindly follow the tender terms & conditions.</p>

	be accepted for delivery.		<p>Testing of each lot of kits at a designated ICMR laboratory at the time of delivery is practically not feasible, since it is a very costly approach and requires minimum 90 days of time period to for getting the tests result from ICMR laboratory and also such testing is not feasibly available in every ICMR laboratories.</p> <p>Hence to maintain the feasibility of the supply (as required in the bid) we request you to kindly dilute the clause or as an alternative, the authority can evaluate 1-2 kits of our supplied kits at their designated centres.</p>	
8.	Market Standing Certificate for last 02 years	Section-II (d) & Pg No. 27	Please clarify whether Market Standing Certificate for last 02 years for quoted product required or "Similar Product" is also valid.	<p>Clarified as:</p> <p>The bidder has to submit Market Standing Certificate of the quoted item.</p>
9.	Each test kit should contain all the materials required for performing the test including individually packed sterile lancets for pricking, heparinised capillary tubes (diameter- 1mm) with relevant markings and reaction tubes with stand/wells as required.	Section VI -Point A & Pg No. 58	<p>1. Please note that we are providing sterile lancet as per our kit pack size in a single pack rather than individually packed. Kindly clarify whether it is acceptable.</p> <p>2. We are providing an inverted cup as a sample transfer device. Please note the capillary tube is banned by WHO, because of the risk of damaging the patient finger. Kindly clarify whether it is acceptable.</p>	<p>Clarified as:</p> <p>Kindly follow the tender terms & conditions.</p>

Note: - Above changes will be part of the tender document.

**Sd/-
GM (Procurement)**



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Chanakyapuri, New Delhi-110021 PHONE -:011-21410905/6, Fax -:011-21410849

Date: - 27/06/2024

AMENDMENT No. 1

Tender No. : CMSS/PROC/2024-25/NCVBDC/009
Tender Title : For Procurement of Bivalent- RDT (Malaria) For NCVBDC
GeM Bid No : GEM/2024/B/5015677 Dated 05/06/2024

1. The Tender timelines for the above referred tender have been extended/ amended as follows:

Description	Existing	Amended as
Last date and time for bid submission	27/06/2024 at 03:00 PM	05/07/2024 at 03:00 PM
Last date and time for submission of original documents	27/06/2024 at 03:00 PM	05/07/2024 at 03:00 PM
Date and time for tender opening (technical bid)	27/06/2024 at 03:30 PM	05/07/2024 at 03:30 PM

2. Following amendments in the published tender documents are hereby authorized:

Sr. No.	Tender Clause No. & Pg No.	As per tender	After Amendment
1.	Section II, 9.4 (3) & Pg No. 30	3. For EMD fund transfer, purchaser's bank account details are as under: Beneficiary Name: Central Medical Services Society A/C No. : 32719062216 Bank Name: SBI Bank Branch: Nirman Bhawan, Maulana Azad Road, New Delhi IFSC Code: SBIN0000583	For EMD fund transfer, purchaser's bank account details are as under: Beneficiary Name: Central Medical Services Society A/C No. : 50100729160644 Bank Name: HDFC Bank Branch: Safdarjung Enclave-Deer Park, New Delhi IFSC Code: HDFC0000503
2.	Form 7A & Pg No. 149	Existing Form 7A: Bank Guarantee for EMD (Format)	Existing Form 7A: Bank Guarantee for EMD (Format) has been revised and attached with Annexure-1.

3.	Format 1.1 & Pg No. 157	Existing Format 1.1: Bank Guarantee Format for Performance Security	Existing Format 1.1: Bank Guarantee Format for Performance Security has been revised and attached with Annexure-2.
4.	Section IV, (m) & Pg No. 55		Copies of the audited Annual reports including the Balance Sheet and Profit and Loss Account for the last three years i.e. 2020-21, 2021-22 and 2022-23 OR 2021-22, 2022-23 and 2023-24 duly certified by a practicing Chartered Accountant, where ever applicable.

3. Apart from above, all other terms & conditions of tender document will remain unchanged.

Sd/-
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ANNEXURE-1

REVISED Form 7A: Bank Guarantee for EMD (Format)

Instruction to BG Issuing Bank – The Bank Guarantee should be through SFMS (Structured Financial Messaging System) & the Field No. 7037 is filled with the bank details i.e. HDFC Bank Ltd, IFSC Code - HDFC0000003& Beneficiary Customer ID – CENTRALYCX - M/s CENTRAL MEDICAL SERVICES SOCIETY. This is captured in both IFN760 COV (BG Issuance) / IFN767 COV (BG Amendment, if any)

[The Bank shall fill in this Bank Guarantee Form in accordance with the instructions indicated.]

[insert Bank's Name, and Address of Issuing Branch or Office]

Beneficiary: *[insert Name and Address of Purchaser]*

Date: _____

BID GUARANTEE No.: _____

We have been informed that *[insert name of the Tenderer]* (hereinafter called “the Tenderer”) has submitted to you its bid dated (hereinafter called “the Bid”) for the execution of *[insert name of contract]* under Tender No.....

Furthermore, we understand that, according to your conditions, bids must be supported by a EMD.

At the request of the Tenderer, we *[insert name of Bank]* hereby irrevocably under take to pay you any sum or sums not exceeding in total an amount of *[insert amount in figures]* (*[insert amount in words]*) upon receipt by us of your first demand in writing accompanied by a written statement stating that the Tenderer is in breach of its obligation(s) under the bid conditions, because the Tenderer:

- a) has withdrawn its Bid during the period of bid validity specified by the Tenderer in the Form of Bid; or
- b) having been notified of the acceptance of its Bid by the Purchaser during the period of bid validity, (i) fails or refuses to execute the Contract Form, if required, or(ii)fails or refuses to furnish the security deposit, in accordance with the Instructions to Tenderer s.
- c) does not accept the correction of the Bid Price
- d) This guarantee will expire: (a) if the Tenderer is the successful tenderer ,upon our receipt to copies of the contract signed by the Tenderer and the performance security issued to you upon the instruction of the Tenderer ; or(b) if the Tenderer is not the successful tenderer ,upon the earlier of (i) our receipt of a copy of your notification to the Tenderer of the name of the successful tenderer ;or (ii) Twenty Eight days after the expiration of the Tenderer ’s Bid.

Consequently, any demand for payment under this guarantee must be received by us at the office on or before that date.

This guarantee is subject to the Uniform Rules for Demand Guarantees, ICC Publication No. 758.

**BG should be effective once it will be transmitted through SFMS on HDFC Bank Ltd
IFSC Code - HDFC0000003.**

[signature(s)]

ANNEXURE-2

REVISED Format 1.1: Bank Guarantee Format for Performance Security

Instruction to BG Issuing Bank – The Bank Guarantee should be through SFMS (Structured Financial Messaging System) & the Field No. 7037 is filled with the bank details i.e. HDFC Bank Ltd, IFSC Code - HDFC0000003& Beneficiary Customer ID – CENTRALYCX - M/s CENTRAL MEDICAL SERVICES SOCIETY. This is captured in both IFN760 COV (BG Issuance)/ IFN767 COV (BG Amendment, if any).

(Ref Clause 9.4 of ITB and clause 5.8 of GCC)

To

DG & CEO, Central Medical Services Society, Ministry of Health and Family welfare,
Government of India, New Delhi

Address: 2nd floor, Vishwa Yuvak Kendra, Pt. Uma Shankar Dikshit Marg, Teen Murti Road,
Opposite Police Station Chanakaya Puri,

New Delhi-110021

Telephones: 011-21410905, 21410906

Ref: Your Tender Document No. Tender No./ xxxx; Tender Title: GOODS

Whereas..... (name and address of the contractor)
(hereinafter called “the contractor”) has undertaken, in pursuance of contract no
date..... to supply (description of goods and Works/ Services)
(hereinafter called “the contract”).

And Whereas you have stipulated it in the said contract that the contractor shall furnish you
with a bank guarantee by a Commercial bank for the sum specified therein as security for
compliance with its obligations as per the contract;

And Whereas we have agreed to give the contractor such a bank guarantee.

Now Therefore we hereby affirm that we are guarantors and responsible to you, on behalf of
the contractor, up to a total of(amount of the
guarantee in words and figures), and we undertake to pay you, upon your first written
demand declaring the contractor to be in default under the contract and without cavil or
argument, any sum or sums within the limits of (amount of guarantee) as aforesaid, without
your needing to prove or to show grounds or reasons for your demand or the sum specified
therein.

We hereby waive the necessity of your demanding the said debt from the contractor before
presenting us with demand.

We further agree that no change or addition to or other modification of the terms of the
contract to be performed there under or of any of the contract documents which may be made

between you and the contractor shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition, or modification.

This guarantee shall be valid until theday of20.....

Our.....branch at.....*(Name & Address of the*(branch) is liable to pay the guaranteed amount depending on the filing of a claim and any part thereof under this Bank Guarantee only and only if you serve upon us at our* branch a written claim or demand and received by us at our* branch on or before Dt..... otherwise, the bank shall be discharged of all liabilities under this guarantee after that.

BG should be effective once it will be transmitted through SFMS on HDFC Bank Ltd IFSC Code - HDFC0000003.

(Signature of the authorized officer of the Bank)

.....

.....

Name and designation of the officer

.....

Seal, name & address of the Bank and address of Branch

*Preferably at the headquarters of the authority competent to sanction the expenditure for the procurement of goods or at the concerned district headquarters or the state headquarters.